



Branch Manager Job Description

Title: Branch Manager--CHICAGO

Department: Operations Management

What's the opportunity: The Branch Manager position is a leadership position within our organization that supports and grows the team/office in our Chicago-based office. The Branch Manager will be the functional lead for the maintenance and development of the Chicago Office. Candor Expedite will count on your skills and experience to be a strong advocate for the company values, ensuring and growing an engaged team, maintaining and growing a loyal customer following, and lead an efficient operation.

Basic Function: The Branch Manager will provide strategic leadership and take charge of all Sales & Operations activities of the physical location. This individual will establish strong relationships and continued improvement to ensure Company standards and core values are upheld. This individual will grow an existing branch with the backing of the Corporate office and services the Company currently offers. Possible travel to meet and entertain clients, attendance to transportation networking events, and corporate office. Expected level of travel 5-10%.

Responsibilities

- Management and execution of the branches operating strategies.
- Establish strong relationships with Corporate Leaders, Operations Teams and Branch Managers.
- Provide leadership and direction for growth utilizing verticals, cross selling and mode optimization.
- Provide leadership and strategic direction in the areas of Full Truckload, LTL and Expedited services.
- Manage Site Agreements with suppliers as vendors as needed to manage physical site and operations.
- Develop & implement cost reduction and work process improvement projects to support growth initiatives.
- Establish continued improvement processes and culture to ensure that your branch maintains the quality and standards of the Company's core values.
- Identify root cause & countermeasures for any gaps in results.

Physical Job Requirements: Sedentary role with a fast-paced work environment. Open floor plan with moderate noise. Must be able to use a computer and phone to conduct business. This includes the ability to use hands, talk, see, and hear.